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Federal Communications Commission
Office of the Secretary

June 30, 2007

Federal Communications Commission
445 12th Street SW
Washington, DC 20554

ATTN: Ms. Monica Desai, Media Bureau

RE: Include this letter in record for FCC 07-32, MB 07-51

Dear Ms. Desai:

The elimination Exclusive Service/Access Contracts (EC) irrevocability reverses all of the great things the FCC has done to increase competition in the MDU market. It is difficult at this juncture for the Private Cable Operators to grow due to escalating costs of equipment and general operational costs. The Private Cable Operators do not have the unlimited resources to funding like the major cable competitors have. I believe if you want to have more competition in the market place, you need to even out the field of play. I believe this is especially important since the merger of Comcast and Times Warner with Adelphia. This merger has allowed Comcast and Times Warner to monopolize the market in multiple states.

There are some good things that the FCC could do for consumers to generate a field of play that would provide the Private Cable Operator with the competitive tools to succeed.

These are some of the things the FCC could concentrate on to increase competition:

- 1) Remove the ownership of wiring inside of MDUs by any entity
- 2) Make enforceable rules to prevent the cable companies from interfering with a competitor's equipment & customers.
- 3) Predatory pricing by the cable companies must be monitored and eliminated
- 4) Eliminate perpetual contracts
- 5) Preclude Mandatory Access Statutes
- 6) Make available financing options to PCOs to enhance growth
- 7) Provide an equal environment for PCOs to purchase programming at the rates provided to the major cable companies.

Our company has been in existence since January 1, 2000. Our D & B score is perfect and the two controlling principles have above 700 personal credit scores. Our financing options are limited. I have witnessed multiple entities closing their doors due to the increasing edge of the Cable Giants they were up against and the escalating operational costs. We feel like David who is up against Goliath and all of his family. The FCC has the knowledge on what is needed to truly make this industry more competitive. You started it with the Telecommunications Act of 1996.

Respectfully submitted,


Terry L. Clifford, Sr.
Astro Telecommunications, Inc.

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